

The Culinary Professional

Fourth Edition

by

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About the Authors

Chef John Draz received his associate's degree from The Culinary Institute of America in Hyde Park, New York, in 1981 and was the recipient of the Edward T. Hanley Scholarship. He also received a bachelor's degree in Culinary Management from Kendall College in Evanston, Illinois. During his nearly 40 years in the field, Chef Draz has worked at numerous restaurants and hotels. In 1983, as Chef of The Winnetka Grill, Chef Draz was featured in the PBS television series Great Chefs of Chicago.

Chef Draz was a founding faculty member of the Kendall College School of Culinary Arts in Evanston, Illinois. While serving on the faculty, he taught a wide variety of subjects related to professional cooking. Chef Draz served as chair of the culinary department from 1988 to 1991, supervising all aspects of instruction and college foodservice. He has earned certifications from the American Culinary Federation including Certified Executive Chef and Certified Culinary Educator.

In addition, Chef Draz has experienced entrepreneurship as chef/owner of a 300-seat fine-dining restaurant. He has extensive consulting experience lending his talents to numerous independent restaurants, manufacturers, and trade associations. Chef Draz currently serves as Executive Research Chef for Ed Miniat, Inc., a manufacturer of cooked meat and poultry products. He is recognized as a Certified Research Chef by the Research Chefs Association. In this position, he develops products and menu items for the frozen food industry and national restaurant chains.

Christopher Koetke started working in the culinary arts in 1982 and is now CEO of Complete Culinary LLC, a consulting firm dedicated to the 360-degree, comprehensive view of food and beverage. He devoted 20 years of his professional life to culinary education as chef instructor, dean, and vice president of the school of culinary arts at Kendall College. He was also vice president of culinary arts for Laureate International Universities where he oversaw 48 culinary programs in 12 countries. He is currently the chair of the Feed the Planet Committee of Worldchefs. Before his career in culinary education began, he worked in some of the finest restaurants and patisseries in the United States, France, and Switzerland.

Koetke has a MBA from Dominican University, a BA in French literature from Valparaiso University, and a Certificat de la Langue Française from the Sorbonne in Paris. He has been honored with the Outstanding Alum from the Brennan School of Business at Dominican University, Alumni Achievement Award from Valparaiso University, and Worldchefs Educator Award. He hosted his own national TV cooking show for almost five years, is a frequent presenter at national and international food events, and has written for several prominent newspapers and foodservice publications. Chef Koetke has received numerous industry awards including Chef of the Year by the Chicago chapter of the International Food and Wine Society, ACF culinary competition medals, and third place in the US finals of the Bocuse d'Or.

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US Foodservice

Content Organized for Successful Learning

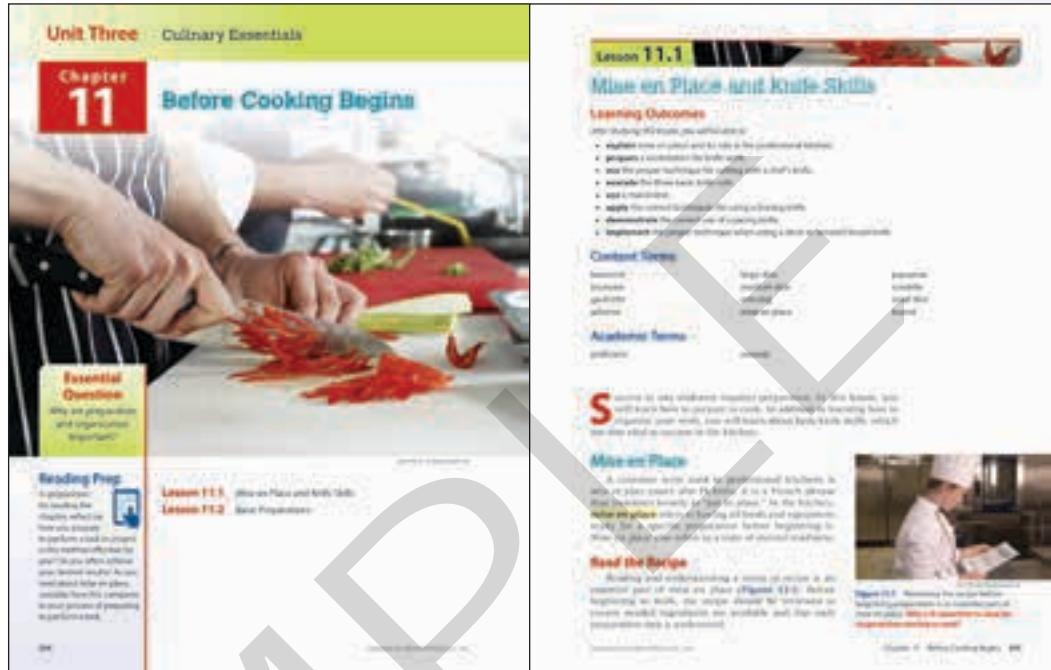
Essential Questions

foster inquiry and encourage students to learn the chapter content.

Reading Prep

features provide quick, easy activities to expand reading skills.

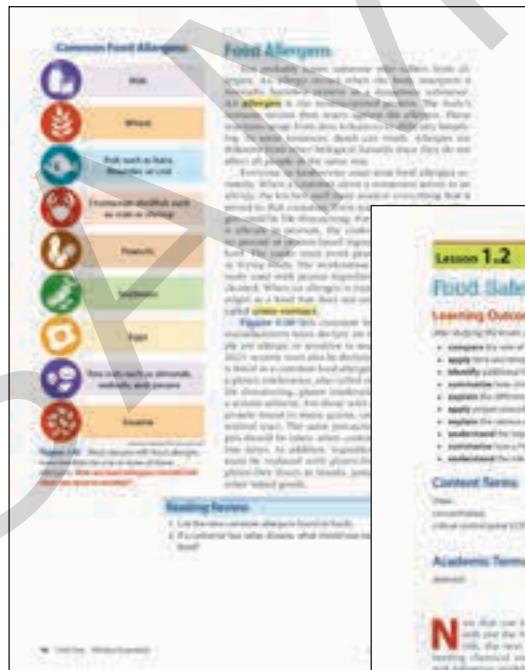
Lessons organize content into manageable chunks



Caption questions

enrich and extend learning.

Reading
Reviews follow each section to break up material and reinforce understanding.



Learning Outcomes
clearly identify the knowledge and skills to be obtained when the lesson is completed.

Content and Academic Terms

list the terms to be learned in the lesson

Features Enhance Chapter Content and Extend Learning

A Serving of Math features provide tutorial for basic math concepts.

A Serving of Math

Calculating Tax and Tip on a Guest Check

Despite the prevalence of point-of-sale systems and other technologies, there are still occasions when guest checks must be processed manually. This entails adding the item prices and calculating the amount of tax due. In addition, some restaurants include a tip or gratuity on the bill.

Totalling the Guest Check

Guest checks are used to record a customer's order and to calculate the amount the customer owes for the meal. First, the server enters the date, table number, number of guests, and their name. Next, the server records each item ordered and its price. When guest checks are created manually, then a duplicate is created. One copy will remain with the server, and the other copy is given to the kitchen.

When the guest is ready to pay for the meal, the server adds up the price for each item ordered. In the sample guest check in this feature, the subtotal is calculated as follows:

$$\$3.95 + \$2.75 + \$1.75 + \$2.50 + \$1.50 = \$21.45 \text{ guest check subtotal}$$

Calculating Sales Tax

Next, the sales tax is calculated by multiplying the subtotal by the percent sales tax. In the sample guest check, the 7% sales tax is calculated as follows:

$$\$21.45 \times 7\% = \$21.45 \times 0.07 = \$1.50 \text{ sales tax}$$

Totaling the Guest Check

The guest check total is calculated by adding the sales tax to the subtotal. In the sample guest check, the total is calculated as follows:

$$\$21.45 + \$1.50 = \$22.95 \text{ guest check total}$$

A Serving of Math

Percentages

In the hospitality industry, as in other industries, percentages are used frequently. They are used to describe the cost of ingredients for a menu item, a company's financial performance, proportionality of a menu item, nutrient content of food items, industry trends, and much more.

Percent means "part of a hundred" and can either be written out or expressed as the percent symbol (%) A percentage is a number that states the part of the whole in terms of hundreds. For example, if 15 out of every 100 guests order coffee with their meal, 15 is the part and 100 is the whole.

Calculate Percentages

A percentage is calculated using the following formula:

$$\text{Part} + \text{Whole} = \text{Percentage}$$

In the coffee example above, it would be calculated as follows:

$$15 + 100 = 0.15 = 15\%$$

The percentage of guests who order coffee can be expressed as 15 percent (%).

When the whole is 100, the percentage is easy to determine without using the formula. You would simply place a percent sign following the number that represents the part. What if the whole is not 100? For example, suppose a restaurant had 80 customers for dinner and 30 ordered coffee.

A Serving of Math

Writing Percentages

There are three ways to write percentages—using the percent sign, as a fraction, or as a decimal. No matter how the percent is written, it is describing the same thing.

- **Percent Sign.** The percent sign (%) is the symbol or short word for percent. You would write this to describe 15 guests out of 100 under coffee.
- **Fraction.** The probability of coffee can be written as a fraction as well. The 15th guest who orders coffee could be written thus: 15 guests under coffee.
- **Decimal.** To write 15% as a decimal, you simply move the decimal point two places to the left and delete the percent sign. As a decimal, 15% is written 0.15. To convert a decimal to a percent, you multiply the decimal by 100 or move the decimal two places to the right, and add the percent sign. For example,

$$0.15 \times 100 = 15\%$$

Know and Apply

In this chapter, you learned that six in 10 Americans have worked in food service at some point in their lives. Express this as a percent, fraction, and decimal.

Sanitation & Safety

FAT TOM—The Ingredients for Growth

Chefs use a trick to remember the "ingredients" bacteria need to grow. They simply remember the acronym FAT TOM:

- F-food
- A-water (pH)
- T-temperature
- O-oxygen (atmosphere)
- M-moisture (water)

Handling Chiles

The hot taste of chile peppers is really a chemical irritation caused by capsaicin. When cutting chile peppers and exposing the capsaicin, gloves should be worn. Some people can handle even the most intense chiles bare-handed, while others are irritated by even mild peppers. Whatever your tolerance is, wash your hands well after working with chiles and never rub your eyes!

A Serving of Science features simplify fundamental food science concepts.

A Serving of Science

Suspensions, Emulsions, and Foams

The consistency of a food is largely the result of reducing the ability of water molecules to move freely in a food product. Chefs employ this strategy to thicken foods and create appealing mouthfeels. When food particles, oil droplets, or even air bubbles are introduced into a liquid, they restrict the water molecules' freedom. The water molecules are unable to flow very far before they bump into an obstacle (food particle, oil droplet, or bubble) and are slowed down.

When particles are used to change a preparation's consistency, it is called a suspension. For instance, when cooked tomatoes are pureed to make sauce for spaghetti, this is an example of a suspension. When oil is the substance stirred, the thickened product is called an emulsion. An emulsion has a natural inclination to separate back to its original parts.

Know and Apply

1. List three substances that can be used to change the consistency of a food.
2. Differentiate between suspensions, emulsions, and foams.

A Serving of History features provide interesting glimpses of the culinary field throughout time.

A Serving of History

A Brief History of Restaurants

Taverns, an early form of restaurants, began to appear during the Middle Ages (476 BCE–1453 CE). Taverns served a daily meal, or "ordinary," for a reasonable price to their patrons. Taverns (breakfasts) also began to show up during this time. These were places where prepared foods, particularly cooked meats, could be purchased for carryout.

In 1765, the first dining establishment to be called a restaurant was opened in Paris. The owner's name was Boulanger. The meal restaurant was claimed from the restorative properties that Boulanger claimed his soups had. This first restaurant became immediately popular and has since rapidly copied.

In the eighteenth and nineteenth centuries, Europe saw the rise in popularity of coffee houses.

A Serving of History

Early Asian Culinary History

Asian cultures share a long and illustrious culinary history. At the time of ancient Greece and ancient Rome, Chinese chefs were preparing elaborate meals for the emperor. Through the centuries, China and India influenced the culinary traditions of many Asian countries through military campaigns and the spread of Buddhism and Hinduism.

For instance, rice, soybeans, and tea originated in China. Rice became a staple crop for much of Asia and tea became its universal beverage. Soybeans were turned into many products such as soy sauce, tofu, and soy sauce. In a similar manner, the Indian use of spices influenced the cuisines of Southeast Asia and Indonesia.

While Chinese and Indian cuisines influenced much of Asia, each individual country developed its own unique cuisine. Often, differences between cuisines reflect different climates, religious views, and customs such as the following examples:

- Beef would not be eaten in India because the cow is considered sacred.

Research

Select a dish, method of preparation, or ingredient from an Asian cuisine and perform research to learn how it reflects the culture's climate, religion, or customs.

Visual Elements Reinforce Content

Illustrated Techniques provide step-by-step instructions for foundational techniques.



Illustrated Descriptions identify foods and equipment used in professional kitchens.



Figure 1.3.9 The vibrant colors of the ingredients contribute to the visual appeal of this hamburger. [View more images of food appeal techniques](#)

Crunch of the lettuce
Intensity and acidity of the tomato
Intensity of the cheese
Umami from the cheese
Tangy-sweetness of the ketchup
Meaty texture and flavor of the meat
Sponginess of the bun

Instructive Graphics and Illustrations engage students and expand content.

Figure 1.3.10 Use the PASS technique to operate a fire extinguisher. [View more images of fire safety techniques](#)

Pull the pin at the top of the fire extinguisher. This will keep the fire extinguisher from accidentally discharging.
Aim at the base of the flames. Do not aim at the flames, just soften their base.
Squeeze the handle.
Sweep back and forth as the entire base of the fire is covered repeatedly. Continue to spray until the fire is out.

Figure 1.3.11 This image represents an example of processed wheat flour, refined, bleached flour (packaged in this white bag) as an example of ultra-processed foods. [View more examples of ultra-processed foods](#)

Activities Reinforce and Extend Learning

Summary Points

section provides an additional review tool for you and reinforces learning outcomes.

Test Prep review questions allow you to demonstrate knowledge, identification, and comprehension of chapter material.

Core Skills activities link chapter content to various academic subjects and to career expectations in the areas of reading, writing, and speaking.

Chapter 2 Review and Assessment

Summary Points

Lesson 2.1 Kitchen Safety and Response

- The responder is responsible for assessing and maintaining a safe workplace. The responder is responsible for protecting other working safety.
- Emergency response plans are designed to accommodate emergency safety.
- Emergency response units will be present, communicate information rapidly and directly to the responder when there is an emergency.

Lesson 2.2 Fire-Safety and Risk Management

- Fire-safety professionals must inspect, practice fire-prevention and response.
- Emergency incident plans serve as a guide for responding to various emergencies that may disrupt or threaten the community.
- Emergency responders distinguish officer, individual or staff, physical or basic, and professional or medical status.

Task Force

1. The federal agency that defines and enforces rules:
a. OSHA
b. EPA
c. USDA
d. NIOSH

2. Which of the following is a safe lifting procedure?
a. Keep your back straight and bend at the waist.
b. Keep your head below shoulder level and bend.
c. Keep your back straight and bend at the waist.
d. Use your arms to support your weight.

3. According to the following recommendations, what is the best way to handle breaking news that is threatening to someone's emotional well-being?
a. Listen to them.
b. Listen to them and offer support.
c. Listen to them and offer support.
d. Listen to them and offer support.

Career

Writing: Write different kinds of emergency reports and offer a professional opinion about how these organizations can improve their disaster communication plan. Be sure to include how each organization is responding and what it needs to do better.

Speaking: Create a public service announcement for a local television station that discusses the importance of staying safe during a natural disaster. Your message should include tips for staying safe and what to do if you are caught in a disaster.

Review

Writing: Write a brief paper summarizing the history of food safety in the United States, what it includes, and the most recent changes to the laws and regulations.

Skills: Identify and discuss three average annual employment figures and discuss the five largest and highest paying industries. Fill-in-the-blanks on the following table to compare the number of employees currently employed in the field of food safety and determine the strengths of these areas and identify potential weaknesses.

Speaking: Prepare to conduct a mock interview. Answer the questions all by using food-safety-related knowledge. Ask questions and demonstrate what effects your answers have on the interviewer and interviewer.

119 Career Readiness-Practical Skills

Identify and demonstrate the skills required to succeed in the field of food safety. Discuss the most important skills for success in the field of food safety. Be sure to include how these skills relate to the job requirements.

Critical Thinking

120 Reading: Read the following statement from the National Fire Protection Association. Explain why it is important for firefighters to be educated about fire safety and health. How does this affect their ability to respond effectively to fires? What does this mean for firefighter safety?

121 Speaking: Form small groups and discuss the following topics. If applicable, introduce these responsibilities with the members of your group.
a. Explain the responsibilities of a firefighter.
b. Explain the responsibilities of a firefighter.

Chef's E-portfolio

Read for Safety: Read the following article and answer the questions below the story. Then, follow the steps to create an e-portfolio page for your organization. Add your portfolio page to your website for others to see.

Answers: [Answers](#)

Chapter 18 Review and Assessment

Summary Points

Lesson 18.1 - Safety

- Skills in a home, workplace, and school that should be developed to ensure a safe environment for all individuals.
- Identify and describe three key consumer protection codes: state, local, and county.
- Identify and describe three types of food safety violations.
- Identify and describe three types of food safety violations.
- Identify and describe three types of food safety violations.
- Identify and describe three types of food safety violations.

Lesson 18.2 - Health

- Identify and describe the four main categories of foodborne illnesses.
- Identify and describe the four main categories of foodborne illnesses.
- Identify and describe the four main categories of foodborne illnesses.
- Identify and describe the four main categories of foodborne illnesses.

Lesson 18.3 - Drugs

- Identify and describe the four main categories of drugs.
- Identify and describe the four main categories of drugs.
- Identify and describe the four main categories of drugs.
- Identify and describe the four main categories of drugs.

Task Force

1. Which type of ingredient provider is used to make a meal?
a. Fresh
b. Frozen
c. Processed
d. All of the above

2. Which of the following is a good way of keeping time required to prepare a meal?
a. The cost of fuel
b. The size of the meal
c. The age of the meal
d. The amount of fuel

3. Which of the following is not a common method of cooking time required to prepare a meal?
a. Boil
b. Steam
c. Roast
d. Fry

4. Which of the following is not a common method of cooking time required to prepare a meal?
a. Never
b. Once
c. Twice
d. Three times

5. Which of the following is not a common method of cooking time required to prepare a meal?
a. Never
b. Once
c. Twice
d. Three times

Career

Writing: Write a short paragraph that explains all seven skills. How many providers of fitness will lose money if the price of fitness goes up? Explain what you think will happen to the price of fitness.

Speaking: Write a short paragraph that explains all seven skills. How many providers of fitness will lose money if the price of fitness goes up? Explain what you think will happen to the price of fitness.

Review

Writing: Write a brief paper summarizing the history of food safety in the United States, what it includes, and the most recent changes to the laws and regulations.

Skills: Identify and discuss three average annual employment figures and discuss the five largest and highest paying industries. Fill-in-the-blanks on the following table to compare the number of employees currently employed in the field of food safety and determine the strengths of these areas and identify potential weaknesses.

Speaking: Prepare to conduct a mock interview. Answer the questions all by using food-safety-related knowledge. Ask questions and demonstrate what effects your answers have on the interviewer and interviewer.

Critical Thinking

119 Career Readiness-Practical Skills

Identify and demonstrate the skills required to succeed in the field of food safety. Discuss the most important skills for success in the field of food safety. Be sure to include how these skills relate to the job requirements.

Chef's E-portfolio

Registration of Toxic Substances: Complete the registration form for your organization. Add your organization's activity to its e-portfolio. Add your organization's name to your e-portfolio. This will provide an easy way for others to find your organization.

Answers: [Answers](#)

• **Writing:** Write a brief paper summarizing the history of food safety in the United States, what it includes, and the most recent changes to the laws and regulations.

• **Skills:** Identify and discuss three average annual employment figures and discuss the five largest and highest paying industries. Fill-in-the-blanks on the following table to compare the number of employees currently employed in the field of food safety and determine the strengths of these areas and identify potential weaknesses.

• **Speaking:** Prepare to conduct a mock interview. Answer the questions all by using food-safety-related knowledge. Ask questions and demonstrate what effects your answers have on the interviewer and interviewer.

Chef's E-portfolio

Read for Safety: Read the following article and answer the questions below the story. Then, follow the steps to create an e-portfolio page for your organization. Add your portfolio page to your website for others to see.

Answers: [Answers](#)



Critical Thinking questions develop higher-order thinking and problem-solving skills.

Culinary Skills Lab provides an opportunity to apply chapter content.

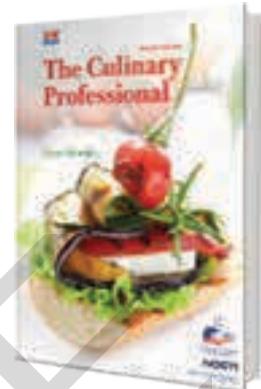
Chef's E-portfolio builds your e-portfolio for use when exploring volunteer, education and training, or career opportunities.

TOOLS FOR STUDENT AND INSTRUCTOR SUCCESS

Student Tools

Student Text

The Culinary Professional provides the foundational content needed for a career in the culinary arts. The text focuses on fundamental culinary techniques, food safety and sanitation, and food and equipment identification. Core culinary content is supplemented with chapters on culinary history, career success, front-of-the-house management, menu development, resource management, nutrition, and analyzing cuisines. At the end of each chapter, Test Prep questions assess knowledge and skills gained. In addition, a Culinary Skills Lab challenges students to apply chapter content and a Chef's E-portfolio activity aids students in developing their portfolios.



Lab Manual

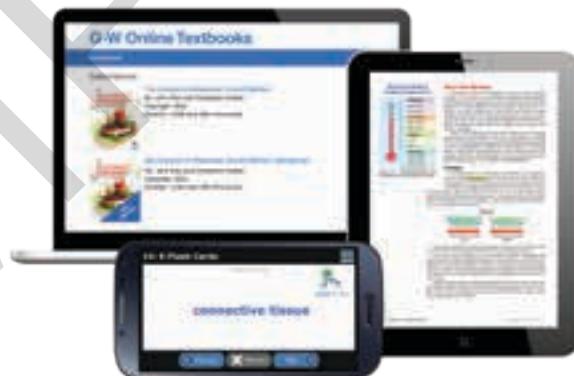
The Lab Manual that accompanies *The Culinary Professional* includes food preparation labs with lab-specific performance review rubrics. The lab manual also offers food safety and sanitation, equipment identification, and table-service activities.

Workbook

The Workbook that accompanies *The Culinary Professional* includes activities to help students recall, review, and apply concepts introduced in the book.

Online Learning Suite

The Online Learning Suite provides the foundation of instruction and learning for digital and blended classrooms. An easy-to-manage shared classroom subscription makes it a hassle-free solution for both students and instructors. An online student text, online lab manual, online workbook, e-flash cards, vocabulary activities, recipe collection, and video clip library bring digital learning to the classroom. All instructional materials are found on a convenient online bookshelf and are accessible at home, at school, or on the go.



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Instructor Tools

LMS Integration

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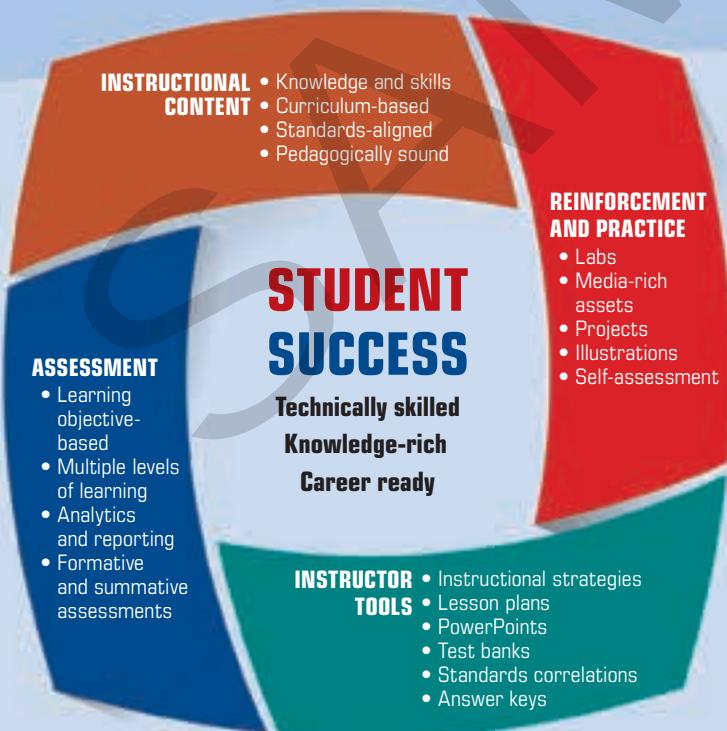


Instructor Resources One resource provides instructors with time-saving preparation tools such as answer keys, editable lesson plans, handouts, and other teaching aids.

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Goodheart-Willcox appreciates the value of industry credentials, certifications, and accreditation. We are pleased to partner with leading organizations to support students and programs in achieving credentials. Integrating industry-recognized credentialing into a career and technical education (CTE) program provides many benefits for the student and for the institution. By achieving third-party certificates, students gain confidence, have proof of a measurable level of knowledge and skills, and earn a valuable achievement to include in their résumés. For educators and administrators, industry-recognized credentials and accreditation validate learning, enhance the credibility of programs, and provide valuable data to measure student performance and help guide continuous program improvement.

The Culinary Professional is correlated to the Culinary Arts Cook NOCTI-ACF (4536), Culinary Arts Prep Cook (4436), Commercial Foods (4120), and Retail Commercial Baking NOCTI-ACF (4110) credentials offered by NOCTI and to the Culinary 1 (343) and Culinary 2 (345) certifications offered by Precision Exams by YouScience.

American Culinary Federation (ACF)



Goodheart-Willcox is delighted to acknowledge the American Culinary Federation (ACF), a professional organization for chefs and cooks that is recognized as the standard for excellence in the culinary industry. The American Culinary Federation (ACF) works with NOCTI to provide comprehensive solutions to secondary and postsecondary individuals looking to begin a career in the field of culinary arts. The collaboration between ACF and NOCTI focuses on co-branding NOCTI's Culinary Arts Cook and Retail Commercial Baking Job Ready assessments to further expand certification opportunities for culinary students across the country. Learners have the opportunity to earn the Workforce Competency Credential and college credit recommendations through NOCTI and to apply for certification through ACF by meeting the ACF requirements listed on their website. With the new edition of *The Culinary Professional*, Goodheart-Willcox has correlated the text to the competencies and standards within the NOCTI-ACF Job Ready certifications.

NOCTI NOCTI Certifications

Goodheart-Willcox is pleased to partner with NOCTI, a leading provider of industry certification solutions for CTE programs across the nation. With over 50 years of experience, NOCTI is a valuable partner in the CTE community's efforts to improve America's workforce. Goodheart-Willcox has created correlations between select products and the standards and competencies that make up the NOCTI credentials, to the benefit of states, instructors, and students working to achieve NOCTI credentials.

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To see how *The Culinary Professional* correlates to credentialing and certification standards, visit the Correlations tab at www.g-w.com/culinary-professional-2023.

New to This Edition

This new edition of *The Culinary Professional* includes updated and new content including the following:

- Chapters organized into lessons to offer instructors more flexibility for assigning work with review questions placed after each section that reinforce material.
- New content includes a chapter on garde manger; content on off-site catering and buffet design and layout; content on appetizers and hors d'oeuvres; content on fixed and variable expenses, prime cost, budgeting, and marketing techniques to increase sales and profitability; expanded human relations management content to include leadership styles, motivational techniques, and mission/vision statements; and content on training procedures.
- New illustrated, step-by-step techniques on coating foods for frying, preparing breakfast potatoes, poêléing, panfrying, preparing dried legumes, preparing puff pastry—blitz method, hot cereals, curing salmon, hot smoking salmon using a stovetop smoker, pickling with vinegar, basic forcemeat, basic sausage-making using plastic wrap, terrine preparation, preparing savory mousse, preparing aspic, and preparing aspic-based terrines.
- Updated content includes 2020–2025 *Dietary Guidelines for Americans*, Nutrition Facts labeling, common food allergens, and bioengineered food labeling.

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